

Rack it up with RingCX!

RingCentral Reach partners can earn:



**for any RingCX deals registered before June 30, 2025,
and closed before December 31, 2025,
with a 3-year agreement.**

**Plus, all third-party software products that
complement RingCX and are sold alongside RingCX
are eligible for this promotion plus residuals!**

Questions? Reach out to your RingCentral Partner Manager for more information.

Terms and conditions apply.*

RingCentral

11X RingCX SPIFF Incentive

***Terms and conditions apply:** Offer valid **February 25, 2025 - June 30, 2025 (the “Incentive Period”)**. In order to participate in this 11X RingCX SPIFF Incentive (“**Incentive Program**”), you must be an active Channel Partner on file with RingCentral (as determined by RingCentral in its sole discretion) with a direct partner agreement with RingCentral or as a sub-Partner to a master agent or master broker (collectively, “**Master Broker**”) who has a partner agreement with RingCentral. To the extent permitted by applicable law, RingCentral will pay you (or your applicable Master Broker) (1) for each Incentivized Sale registered during the Incentive Period, a one-time bonus equal to an additional 2X MRR, on top of any existing upfront commission you would have received on the Incentivized Sale under the Partner Agreement (as defined below) and any other bonus amounts available under other applicable incentive programs and, (2) notwithstanding anything to the contrary, for third-party products and services that complement RingCX (“**Third-Party Products**”) that are sold under an Incentivized Sale registered from April 1, 2025 through the end of the Incentive Period, residual Commissions or Service Fees at the RingCX residual rate under the Partner Agreement. An “**Incentivized Sale**” is a) a Qualified Sale for a three-year or longer initial contract term of the Service named “**RingCX**” to a new Customer, b) registered during the Incentive Period, and c) closed before December 31, 2025. Incentivized Sales must be registered under a RingCentral- brand Partner ID. MRR for an Incentivized Sale is determined at the end of the month in which the applicable Customer account is activated and will include MRR for Third-Party Products.

11X RingCX One-Time Bonus Illustration:

New MRR	Stackable Spiff Bonus	Incremental Bonus	Total Bonus	Total Bonus Payout
\$1,000	9X	2X	11X	\$11,000

If (A) an Incentivized Sale is canceled, in whole or in part, before RingCentral actually receives payment in full of at least twelve months’ **subscription fees (“Minimum Subscription Fees”)** for the cancelled units of Service sold as part of such Incentivized Sale or in a manner requiring RingCentral to provide a refund of any portion of the Minimum Subscription Fees already paid to RingCentral, or (B) RingCentral otherwise does not receive the Minimum Subscription Fees, then in each case, RingCentral shall be entitled to a refund equal to the full value of the one-time bonus paid in excess of the cumulative MRR received by RingCentral and not refunded to the Customer. With respect to the residual Commissions or Service Fees for Third-Party Products under this Incentive Program, if any Customer requests a refund or money-back guarantee or cancels or does not pay for a Third-Party Product and RingCentral has already paid the residual for such refunded, canceled, or unpaid Third-Party Product, then RingCentral shall be entitled to a refund of the portion of the paid residual corresponding to the amount of the MRR refunded to the Customer or otherwise not received by RingCentral. If RingCentral is entitled to a refund of any portion of the bonus paid to you (or your applicable Master Broker) under this Incentive Program, to the extent permitted by applicable law, RingCentral may set off such refund amounts against any amounts owed by RingCentral to you (or your applicable Master Broker).

Demo sales, resales, and discounted sales for Partner’s internal use do not qualify for this Incentive Program. RingCentral shall pay one-time bonuses under this Incentive Program on or around the last day of the month following the month in which RingCentral received payment from the applicable Customer of all amounts due for the First Payment. RingCentral shall pay residual Commissions or Service Fees under this Incentive Program in accordance with the terms and conditions governing payment of residual Commissions or Service Fees under the Partner Agreement. The “**First Payment**” means, with respect to an Incentivized Sale, the first regularly scheduled recurring payment in respect of the full invoice generated in connection with such Incentivized Sale from the corresponding Customer. If you registered an Incentivized Sale under a Master Broker, such Master Broker is solely and exclusively responsible for determining in its sole discretion if, what, and when to pay you for such Incentivized Sale under this Incentive Program. RingCentral reserves the right in its sole discretion to modify or end this Incentive Program at any time. Capitalized terms used but not otherwise defined herein shall have the meanings as set forth in your (or your Master Broker’s) partner agreement (the “**Partner Agreement**”) with RingCentral. Except as expressly provided herein, the Partner Agreement and [RingCentral Channel Partner Terms](#) govern this Incentive Program.

Bonus Amounts:

Bonus amounts are awarded to you or your Master Broker and not to any individual(s). You and Master Broker shall not distribute any bonus amounts awarded under this Incentive Program to any person or organization outside its organization, except that Master Broker is permitted to distribute such bonus amounts to the applicable Partners.